

SARDAR PATEL UNIVERSITY
Programme: Bachelor of Vocation (Insurance & Financial Marketing)
(Under Choice Based Credit Scheme)
Semester: I
Syllabus with effect from: June 2015

Course type	Course Code	Name of Course	T/P	Crdit	Exam Duration in hrs	Contact Hrs Perweek	Component of Marks		
							Internal	External	Total
							Total/Passing	Total/Passing	Total/Passing
Fountdation Courses:	UB01FBVI01	Business Organization & Management – I	T	3	3	3	30/8	70/28	100/40
	UB01FBVI02	Micro Economics – I	T	3	3	3	30/8	70/28	100/40
	UB01FBVI03	Business law – I	T	3	3	3	30/8	70/28	100/40
	UB01FBVI04	Business Communication – I	T	3	3	3	30/8	70/28	100/40
Core Courses:	UB01CBVI01	Insurance & Financial Marketing – I	T/P	5	3	5	30/8	70/28	100/40
	UB01CBVI02	Indian Capital Market	T/P	5	3	5	30/8	70/28	100/40
	UB01CBVI03	Practices of General Insurance	T/P	5	3	5	30/8	70/28	100/40
	UB01CBVI04	P C Software – I	P	3	3	5	30/8	70/28	100/40

SARDAR PATEL UNIVERSITY
Programme: Bachelor of Vocation (Insurance & Financial Marketing)
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Semester: II

Syllabus with effect from: December 2015

Course type	Course Code	Name of Course	T/P	Crdit	Exam Duration in hrs	Contact Hrs Perweek	Component of Marks		
							Internal	External	Total
							Total/Passing	Total/Passing	Total/Passing
Fountdation Courses:	UB02FBVI01	Business Organization & Management – II	T	3	3	3	30/8	70/28	100/40
	UB02FBVI02	Micro Economics – II	T	3	3	3	30/8	70/28	100/40
	UB02FBVI03	Business law – II	T	3	3	3	30/8	70/28	100/40
	UB02FBVI04	Business Communication – II	T	3	3	3	30/8	70/28	100/40
Core Courses:	UB02CBVI01	Insurance & Financial Marketing – II	T/P	5	3	5	30/8	70/28	100/40
	UB02CBVI02	Practices of Life Insurance	T/P	5	3	5	30/8	70/28	100/40
	UB02CBVI03	Securities Market	T/P	5	3	5	30/8	70/28	100/40
	UB02CBVI04	Computer Applications In Business – II	P	3	3	5	30/8	70/28	100/40

SARDAR PATEL UNIVERSITY
Programme: Bachelor of Vocation (Insurance & financial marketing)
Semester: III
Syllabus with effect from: June 2016

Course Type	Course Code	Name Of Course	T/P	Credit	Exam Duration in hrs	Contact Hrs Per Week	Component of Marks		
							Internal	External	Total
							Total/ Passing	Total/ Passing	Total/ Passing
General Education	UB03FBVI01	Human Resource Management-I	T	3	3	3	30/12	70/28	100/40
	UB03FBVI02	Environment Studies-I	T	3	3	3	30/12	70/28	100/40
	UB03FBVI03	Soft Skills for Business	T	3	3	3	30/12	70/28	100/40
	UB03FBVI04	Banking Laws and Practice	T	3	3	3	30/12	70/28	100/40
Skill component	UB03CBVI01	Insurance & financial Marketing-III	T	5	3	5	30/12	70/28	100/40
	UB03CBVI02	General insurance-I	T	5	3	5	30/12	70/28	100/40
	UB03CBVI03	Financial Marketing-I	T	5	3	5	30/12	70/28	100/40
	UB03CBVI04	Tally 9.2	T/P	3	3	6	30/12	70/28	100/40

SARDARPATELUNIVERSITY
Programme: Bachelor of Vocation (Insurance & Financial Marketing)
Semester: IV
Syllabus with effect from: June 2016

Course Type	Course Code	Name Of Course	T/P	Credit	Exam Duration in hrs	Contact Hrs Per Week	Component of Marks		
							Internal	External	Total
							Total/ Passing	Total/ Passing	Total/ Passing
General Education	UB04FBVI01	Human Resource Management – II	T	3	3	3	30/12	70/28	100/40
	UB04FBVI02	Environment Studies – II	T	3	3	3	30/12	70/28	100/40
	UB04FBVI03	Public Relations and Corporate Communication	T	3	3	3	30/12	70/28	100/40
	UB04FBVI04	Insurance Laws and Practice	T	3	3	3	30/12	70/28	100/40
Skill component	UB04CBVI01	Insurance & financial Marketing-IV	T	5	3	5	30/12	70/28	100/40
	UB04CBVI02	General insurance-II	T	5	3	5	30/12	70/28	100/40
	UB04CBVI03	Financial Marketing-II	T	5	3	5	30/12	70/28	100/40
	UB04CBVI04	Operation Management	T	3	3	6	30/12	70/28	100/40